

2012 Girl Scout Cookie Activity Sample Sales Script

Girls:

To make the best possible impression as a Girl Scout, dress in your Girl Scout uniform or wear something that distinguishes you as a Girl Scout. Greet the customer in a friendly manner: Smile, introduce yourself and speak loudly and clearly.

Sample Sales Script:

Hi my name is (first name). I am with Girl Scout troop (#). I am selling a variety of Girl Scout Cookies to earn money for: (What are you and your troop working toward?)

While the customer is looking at the order card ask them if they have any questions

Would you like to fill out your name, address and phone number on my order sheet and write in the total number of each variety you would like to purchase?

My troop is collecting cookies for Operation Cookie Share; would you also like to purchase cookies for the women and men of our Military?

I will deliver you cookies no later than March 21st.

Thank you for your support, I really appreciate it. Have a great day!