

**Product Sales Organizer**

**Summary:** The Product Sales Organizer is responsible for product sales for all pathways. Responsibilities also include the oversight of Service Area coordinators within the assigned jurisdiction. The nature of this position requires the individual to provide indirect service to girls.

**Reports To:** Regional Program Specialist

**Responsibilities:**

- Work in a partnership with the Service Area Coordinators and Program Specialist to ensure that product sales and educational goals are being met.
- Ensure that product sales programs are aligned to the Girl Scout Leadership Experience (GSLE) and offered to girls in all pathways.
- Track and report product sales, as assigned.
- Provide guidance and information to the Service Area Coordinators on an ongoing basis through a variety of tools, including email, phone calls, etc.

**Position Competencies:**

- Experience working with or facilitating groups.
- Must become a registered member of GSUSA and successfully complete the volunteer application process.
- Access to email, the Internet, and product sales entering systems.
- Be guided in all actions by the Girl Scout Mission, Promise, and Law.
- Remain informed about and comply with the most current policies, procedures, and guidelines of Girl Scouts of Central Illinois and Girl Scouts of the USA (GSUSA).

**Qualifications and Core Competencies:**

1. **Girl Focus:** Empower girls to lead activities, learn by doing, and cooperate with others on current issues that involve their interests and needs, while having fun.
2. **Adaptability:** Adjusts own behavior and remains flexible and tolerant in response to changing situations and environments, unexpected obstacles, or diverse people expressing different perspectives, needs, or demands.
3. **Fostering Diversity:** Understand, respect, and embrace differences.
4. **Oral Communication:** Expresses ideas and facts clearly and accurately.
5. **Personal Integrity:** Demonstrate dependability, honesty, and credibility.

I have read and agree to follow the above position description and I realize that my failure to do so could result in my release from this volunteer position. This agreement is in effect beginning the \_\_\_\_\_ Girl Scout year.

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Volunteer Signature

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Date

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GSCI staff

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Date

Department: Volunteer Development	Approved by: Director of Membership Services
To Be Reviewed: June	Last Reviewed: June 2011
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